

# NHC Group

## Report Q2 23



# CONTENT

|                                            |    |
|--------------------------------------------|----|
| KEY FIGURES                                | 3  |
| Q2 23 HIGHLIGHTS                           | 3  |
| NORLANDA HEALTH & CARE GROUP AS            | 5  |
| FINANCIALS                                 | 6  |
| GROUP FINANCIAL STATEMENT                  | 17 |
| FINANCIAL STATEMENT FOR THE PARENT COMPANY | 27 |
| GROUP WEB PAGES                            | 30 |

# Key figures

NHC Group

| Unaudited, in NOK million     | Q2 23   | Q1 23   | YTD 23  | Q2 22   | Q1 22   | YTD 22  | FY 22   |
|-------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Revenues & income             | 2,779.5 | 2,484.4 | 5,264.0 | 2,242.0 | 1,687.3 | 3,929.3 | 7,966.4 |
| EBITDA                        | 340.9   | 321.5   | 662.4   | 281.6   | 286.4   | 568.0   | 1,111.4 |
| EBITDA (%)                    | 12.3 %  | 12.9 %  | 12.6 %  | 12.6 %  | 17.0 %  | 14.5 %  | 14.0 %  |
| EBITA                         | 121.2   | 123.2   | 244.4   | 145.9   | 152.7   | 298.6   | 515.6   |
| EBITA (%)                     | 4.4 %   | 5.0 %   | 4.6 %   | 6.5 %   | 9.1 %   | 7.6 %   | 6.5 %   |
| EBIT                          | 112.7   | 115.4   | 228.1   | 136.9   | 142.9   | 279.9   | 476.6   |
| EBIT (%)                      | 4.1 %   | 4.6 %   | 4.3 %   | 6.1 %   | 8.5 %   | 7.1 %   | 6.0 %   |
| EBT                           | 18.6    | (2.7)   | 16.0    | 67.1    | 89.1    | 156.2   | 204.8   |
| EBT (%)                       | 0.7 %   | -0.1 %  | 0.3 %   | 3.0 %   | 5.3 %   | 4.0 %   | 2.6 %   |
| EBITDA - adjusted for IFRS 16 | 108.4   | 112.8   | 221.2   | 137.1   | 156.7   | 293.8   | 500.6   |
| EBITA - adjusted for IFRS 16  | 85.7    | 91.8    | 177.5   | 120.6   | 141.1   | 261.8   | 431.4   |

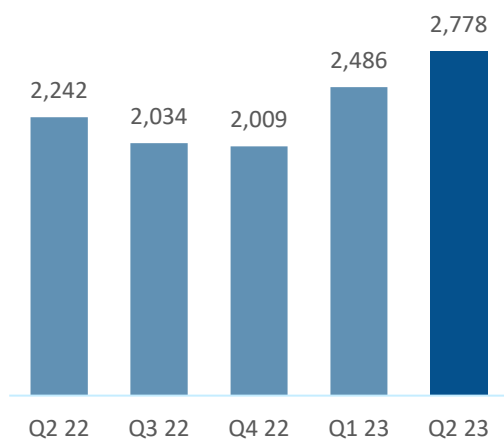
Figures are reported including effects from IFRS 16. The effects for IFRS 16 have not been allocated to the operating segments but are included under "Other" in the following tables.

Adjusted Revenue, EBITDA, EBITA, EBIT and profit before tax, adjusted for the effects from IFRS 16.

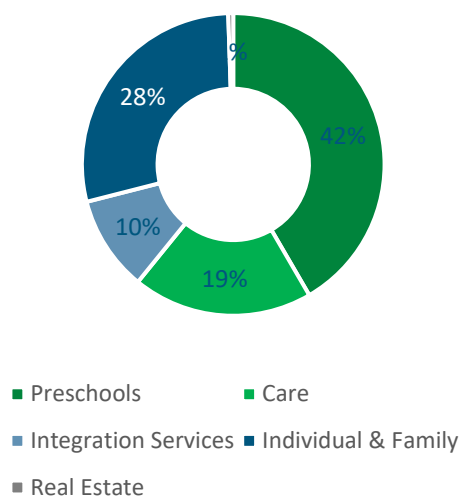
## Q2 23 Highlights

- Q2 2023 revenues of NOK 2,780 million, a growth of 24 % YoY, mainly explained by the acquisition of Frösunda Group from February 2023 and growth within Preschools
- Q2 2023 EBITDA adjusted for IFRS 16 effects (adj. EBITDA) of NOK 108 million, and adj. EBITA of NOK 86 million
- Preschools delivered an adj. EBITDA of NOK 83 million, up NOK 17 million YoY
- Care generated an adj. EBITDA of NOK -39 million, heavily impacted by cost inflation, staff shortage, and costs related to start-up of 4 large units (~400 places) during Q4 2022 and Q1 2023
- Integration Services delivered another strong quarter with an adj. EBITDA of NOK 52 million following continued high activity within Accommodation Services, both in Norway and Germany, and Interpretation Services
- Individual & Family generated an adj. EBITDA of NOK 10 million, negatively affected by a NOK 10 million one-off (see segment section for details) and pressure on profitability within Personal Assistance as cost increases significantly surpasses the 1.5 % price increase in 2023
- Real Estate delivered an adj. EBITDA of NOK 8 million, following sale of a property in Norway
- All operations, in line with the overall market, experience a negative impact from staff shortage and general cost inflation that are not fully accounted for in the current price level

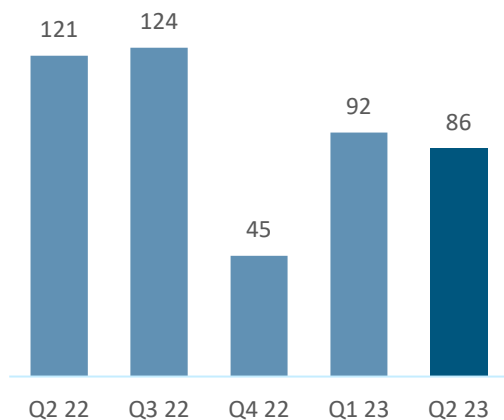
#### ADJ. REVENUE PER QUARTER (MNOK)



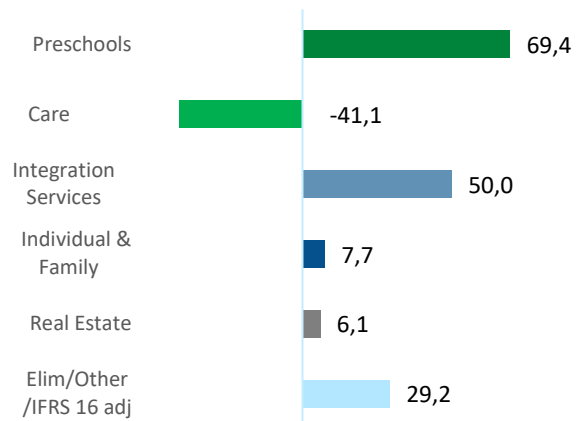
#### SEGMENT DISTRIBUTION Q2 23 (%)



#### ADJ. EBITA PER QUARTER (MNOK)

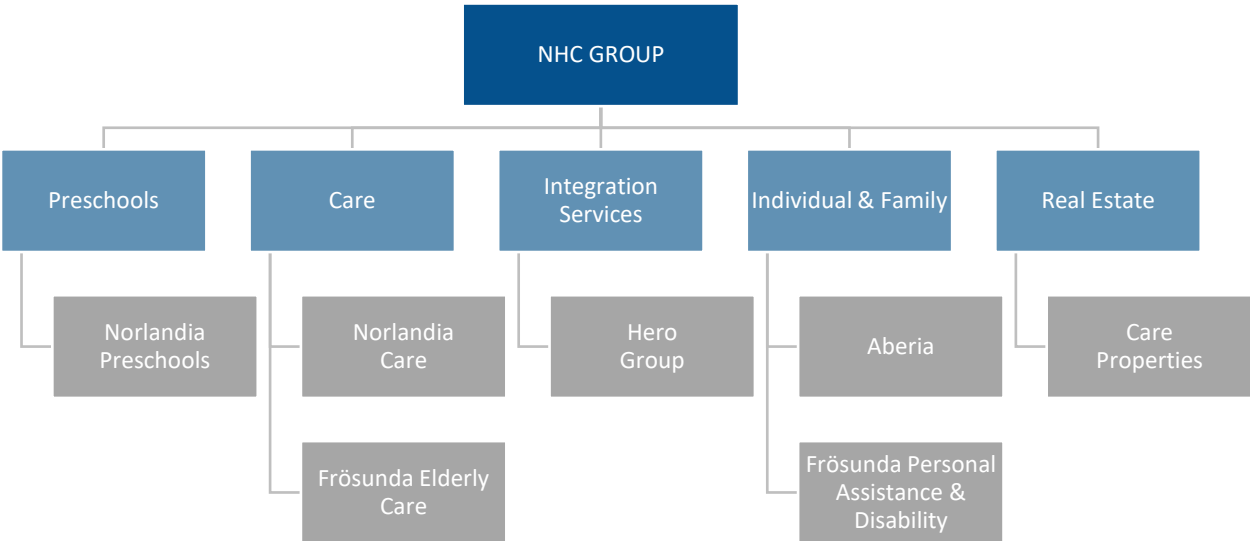


#### EBITA DISTRIBUTION Q2 23 (MNOK)



# Norlandia Health & Care Group AS

NHC is a leading Nordic provider of care services operating within the following segments; Preschools, Care, Integration Services, Individual & Family and Real Estate. The Group has operations in Norway, Sweden, Finland, Poland, the Netherlands and Germany. Below is a simplified overview of the Group’s reporting structure and the operating companies within each segment. This should not be regarded as a legal structure for the Group. For further information on each segment, we refer to the 2022 Annual Report and the respective subsidiaries’ web pages.



# Financials

## CONSOLIDATED INCOME STATEMENT AND CASH FLOWS

The Group reported consolidated revenues and income of NOK 2,779.5 million in Q2 23, a 23,4 % increase YoY, mainly explained by the acquisition of Frösunda Group from February 2023 and growth within Preschools. EBITA for the quarter amounted to NOK 121.2 million, down from NOK 145.9 million in Q2 22, mainly explained by the Care segment which is heavily impacted by cost inflation, challenges related to staff shortage, and costs related to start-up of 4 new large units.

Net financial items amounted to NOK -94.4 million for Q2 23, reflecting interest expenses of NOK 57.0 million on borrowings, interest related to capitalized leasing of NOK 51.6 million, interest income of NOK 1.9 million, and net unrealized currency gain of NOK 18.5 million.

Profit/(loss) before taxes amounted to NOK 18.6 million for Q2 23, down from a profit of NOK 67.1 million one year prior. Adjusted for IFRS 16 effects, profit before taxes came in at NOK 34.8 million for the quarter, down from NOK 76.8 million in Q2 22.

Thus, the net effect of IFRS 16 amounted to NOK 16.2 million for Q2 23, reflecting depreciation charges of NOK 197.1 million and finance charges of 51.6 million. This was offset by reduced leasing expenses of NOK 231.2 million. See APM section for more details.

Net cash inflow from operating activities in Q2 23 was NOK 450.1 compared to an inflow of NOK 439.1 million in the same quarter last year, mainly driven by stronger underlying performance and positive movement in working capital of NOK 127.0 million.

Net cash flow from investing activities resulted in an outflow of NOK 90.3 million in Q2 23, compared to an outflow of NOK 54.1 million in Q2 22, mainly explained by net investments in property, plant and equipment of NOK 84.4 million, where property development projects stood for NOK 55.7 million. In addition, the Group have invested NOK 14.1 million in openings of new long-term refugee centers, and maintenance capital expenditures of NOK 14.6 million.

Net cash outflow from financing activities amounted to NOK 428.8 million in Q2 23, compared to an outflow of NOK 185.6 million in Q2 22. The outflow this quarter is mainly explained by lease payments of NOK 179.5 million, net downpayments of borrowings of NOK 194.5 million, and cash interest expenses, including lease liability related interest expenses, of NOK 54.6 million.

The Group generated total cash flows of NOK -69.1 million for Q2 23.

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION PER 30 JUNE 2023

As of 30 June 2023, the Group had total non-current assets of NOK 11,157.9 million, an increase of NOK 2 468.7 million from year-end 2022. The increase is mainly explained by new leasing contracts resulting in higher right-of-use assets which was NOK 6,283.5 million as of 30 June 2023 compared to NOK 5 171.8 million at year-end 2022. Most of these lease contracts were recognized as part of the acquisition of Brado Group. In addition, NHC Group saw an increase in goodwill at NOK 1 151.0 million, most of which resulted from the acquisition of Brado Group which were carried over at the carrying amounts from Brado Group at the acquisition date.

Cash and cash equivalents amounted to NOK 416.9 million on 30 June 2023, up from NOK 271.7 million on 31 December 2022. In March 2023, the Groups' long-term credit facility was repaid, and in replacement, the Group secured a short-term overdraft facility of NOK 350 million by DnB. As of 30 June 2023, NOK 115.6 million was drawn.

Total assets amounted to NOK 12,668.7 million at the end of Q2 23 compared to NOK 9,766.5 on 31 December 2022.

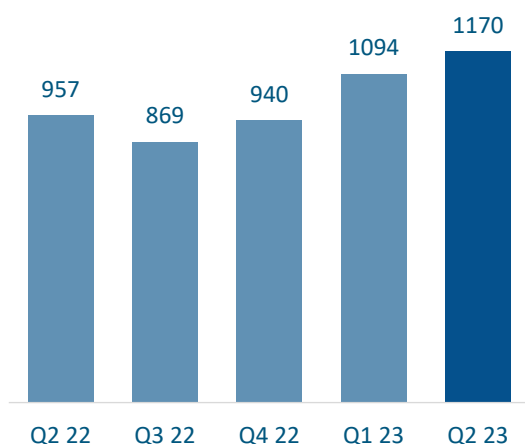
Total non-current liabilities as of 30 June 2023 amounted to NOK 8,992.6 million, including NOK 6,044.0 million classified as "Lease liabilities" under IFRS 16. Total borrowings amounted to NOK 2,589.2 million, mainly consisting of the NOK- and SEK-denominated bond loans as shown in note 8, as well as debt mainly related to Norwegian preschool properties of NOK 413.3 million. On 19 January 2023 the Group successfully placed a subsequent bond issue equivalent to NOK 522 million under the company's existing senior secured bond framework with ISINs NO0010997927 (the "NOK-tranche") and NO0010997943 (the "SEK-tranche").

Per 30 June 2023 the Group's total equity amounted to NOK 1,005.0 million compared to NOK 601.2 million on 31 December 2022. The increase is mainly due to the acquisition of Brado Group where NOK 388.5 million of the consideration was settled as an equity in kind, following the predecessor accounting principle as described in the Basis for preparation section below.

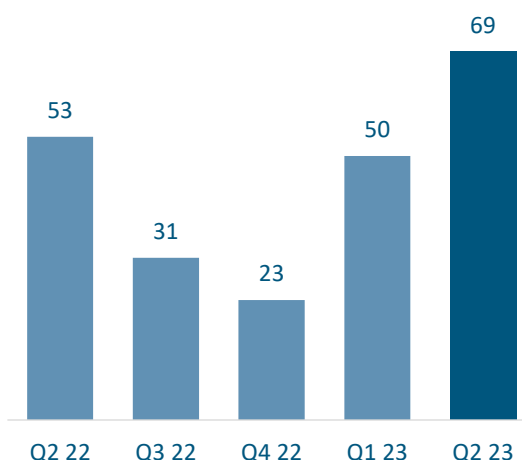
## BUSINESS SEGMENTS

### Preschools

Revenue per quarter (MNOK)



Adj. EBITA per quarter (MNOK)



The second quarter of 2023 generated revenues of NOK 1,170 million, up from NOK 957 million in Q2 22, where the 22% YoY increase mainly reflected price adjustments in Norway, continued solid occupancy development within the international segment, and startup of multiple new units in Sweden since August 22.

The segment reported an adj. EBITA of NOK 69 million in Q2 23, up NOK 16 million YoY, despite somewhat weakened profitability in Sweden following high growth the recent year, as new units normally mature within 12-18 months. The Swedish operations are, however, progressing well and should provide a meaningful contribution once matured. There are also other committed new openings in 2023 that will strengthen our presence in Sweden.

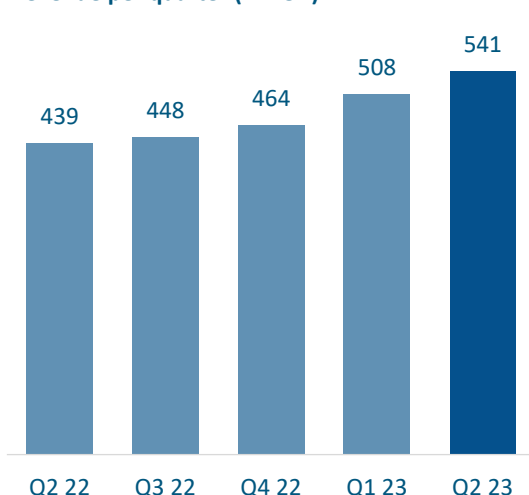
In Norway, the grant levels were extraordinarily low in 2022 as these were based on municipal costs in 2020 significantly reduced by Covid-19. In line with expectations, the grants increased materially in 2023, and are now at significantly improved levels. Still, though, not fully accounting for a high wage settlement, recent cost inflation, and electricity prices, as well as full equal treatment, which our already reported litigation towards Norwegian authorities is addressing. On this backdrop, income levels should continue to improve for the years ahead.

Our international preschools are performing well and delivered profitability improvements YoY, despite still experiencing challenges related to cost inflation and staff shortage in some markets. Overall, the development is pleasing with increased occupancy and solid operations. We expect to see further improvements going forward and continue to target effective and sticky growth in all our international markets.

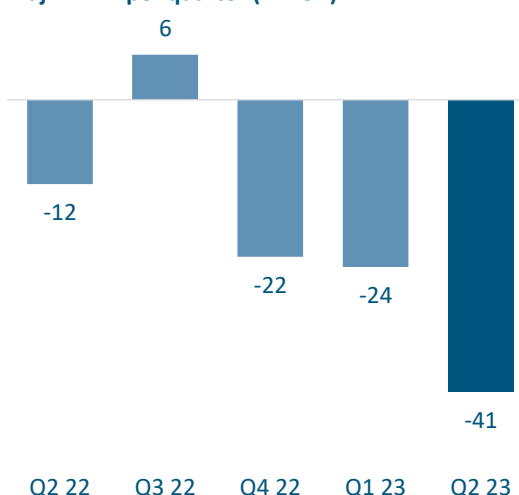
As of 30 June 2023, Norlandia Preschools operates 423 units. Of these, 32 units are owned 50% and operated by Wekita (Germany), which is consolidated in the Group as an associated company, and hence not reflected in the segment figures above.

## Care

Revenue per quarter (MNOK)



Adj. EBITA per quarter (MNOK)



*Including Frösunda Elderly Care from February 2023.*

The Care segment reported revenues of NOK 541 million in Q2 23, up from NOK 439 million in Q2 22, explained by the Frösunda acquisition and start-up of several new own management units with a total capacity of around 400 places in Sweden and Finland in Q4 22 and Q1 23.

In Q2 23, a seasonally weak quarter, the segment reported an adj. EBITA of NOK –41 million, heavily impacted by significant cost inflation not reflected in the income level, weak performance by certain loss-making units with exit option, challenges related to staff shortage, and material growth costs related to start-up of several new own management units the prior quarters.

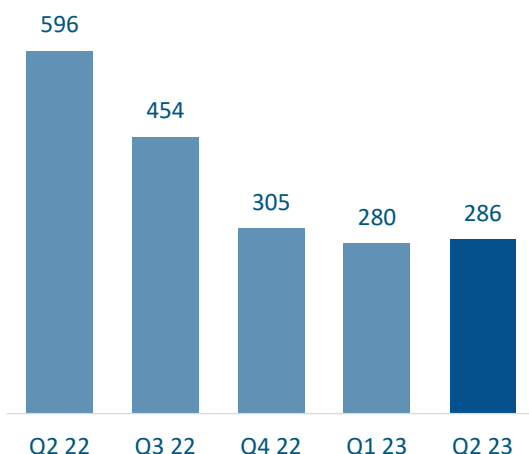
The first half of 2023 has been highly challenging for the Care segment, and there is extensive work ongoing to significantly reduce losses and gradually approach sustainable levels. We have initiated multiple internal initiatives to improve the situation, as well as external factors that will factually improve going forward.

- i. A considerable part of the losses year-to-date relate to a few units or sub-segments with material losses, where we have the option to end losses by withdrawal. As of now, we have decided to remain in loss-making contracts backed by a strong expectation of future demand for these services but acknowledge that imminent improvements are needed to proceed with these.
- ii. New openings in the recent quarters have generated losses year-to-date, but we expect these to generate a meaningful financial contribution once matured. In Finland, we expect the new openings to generate profits from Q3 23 and onwards, backed by satisfactory progression recently, a solid demand outlook, and price adjustments.
- iii. Occupancy levels within mature units slightly increased compared to Q1 23 but are still lower than the levels required to generate healthy profits. Overall demand is expected to improve going forward, and whilst this we are working actively with marketing and other measures to further increase occupancy.
- iv. The historically high-cost inflation of the recent year are not fully accounted for yet as annual index adjustments are implemented later than the cost increases occur, with varying time-lags across different contract models. In certain areas, index clauses are even based on the 2022 index, which is significantly lower than the 2023 index. Consequently, we expect profitability levels to improve through stabilized cost inflation and salary development.
- v. High sick leave in the wake of the Covid-pandemic, personnel turnover, staff shortage, and consequentially use of hired personnel have negative impact on profitability as well as operations. Through an initiated program, we aim at diminishing these challenges along with improving operational efficiency.

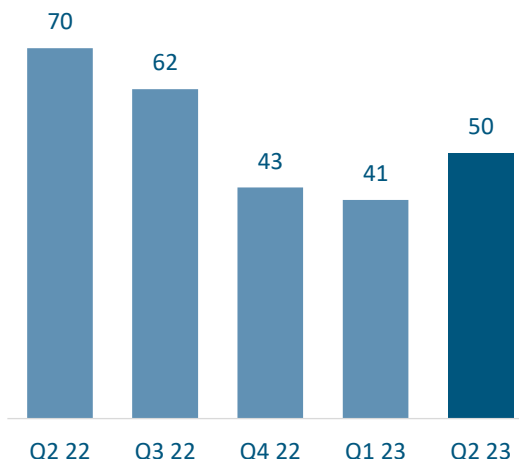
Through intensified work internally combined with an expectation of improved external market conditions, we aim to mitigate the substantial negative effects at present. We remain confident that the long-term fundamentals for Care are strong, with expectations for future growth and profitability through own-management contracts and new service offerings and concepts.

## Integration services

Revenue per quarter (MNOK)



Adj. EBITA per quarter (MNOK)



Integration Services generated revenues of NOK 286 million in Q2 23, down YoY, explained by reduced activity within acute reception centers in Norway, fully in line with our expectations. In terms of EBITA-margin, the segment delivered an improvement compared to all quarters since the outbreak of the Ukrainian war, with an adj. EBITA of NOK 50 million. The continued strong financial performance related to solid operations within Accommodation Services, both in Norway and Germany, and Interpretation Services.

Following the outbreak of the war in Ukraine, Accommodation Services in Norway opened more than 40 acute refugee centers with capacity to house over 10,000 refugees. A considerable share of these centers opened less than a week after UDI (The Norwegian Directorate of Immigration) first signaled the need for emergency preparedness. Through a collective effort from the whole NHC organization, Hero demonstrated an impressive ability to rapidly provide much needed support in a highly emergent situation, and we saw the full effect from this major upscaling from Q2 22 and onwards.

Having won multiple tenders in H1 23, Hero currently operates 30 long-term ordinary reception centers in Norway, that over time will replace the acute and temporary capacity opened in 2022. UDI has signaled continued high activity in 2023, both from Ukraine and other countries, and estimates a total number of 45,000 refugees in 2023 which is slightly higher than the 2022 figures. Backed by these figures and a portfolio shifted more towards long-term contracts, we anticipate revenues in the medium and longer term to normalize at a significant higher level than prior to the war in Ukraine. Profitability is expected to remain robust as Hero has developed a resilient cost base since the last wave of immigrants in 2015-2016. Lease contracts designed to better match UDI contracts, flexible operating costs such as personnel expenses, and a conservative approach to costs associated with closing of units are amongst the factors that underpin the resilient cost base.

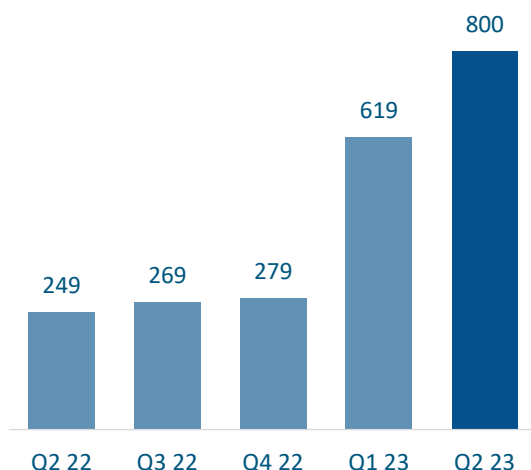
Hero now operates 6 reception centers in Germany, and we are experiencing high occupancy due to the acute situation and special agreements with the immigration authorities. Germany will continue to be the country in Europe with the highest number of refugee arrivals also in 2023, and we are actively pursuing various tender opportunities.

In addition to Accommodation Services in Norway and Germany, Hero also operates within interpretation in Norway and Sweden. After a comprehensive re-organization of the Interpretation Service segment during recent years, the operations are now solid, both in terms of growth and profitability. In Q2 23, the segment delivered YoY revenue growth of 27 % and satisfactory profitability.

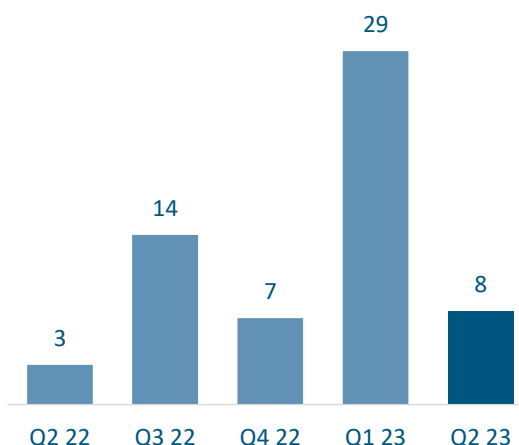
Our Norwegian and German operations are ready and able to rapid response when needed, as well as high volume quality accommodation services towards the general migration situation. Both of which we are currently witnessing. Although we consider the current situation as a peak, we foresee an underlying long-term strengthened trend as more and more people are fleeing, politics have become more positive, and the EU will be tougher on how the unfortunate burden is to be shared. Through proactivity in all our markets and backed by the current performances and outlook, Hero is positioned to deliver solid revenues and healthy profitability also when the Ukrainian crisis ends. As everyone else, Hero intensely wishes for the brutalities in Ukraine to end. For as long as it takes, Hero will remain a mobilized tool for immigration authorities to host asylum seekers and migrants in a respectful and dignified way.

## Individual & family

Revenue per quarter (MNOK)



Adj. EBITA per quarter (MNOK)



*Including Frösunda Personal Assistance and Frösunda Disability from February 2023.*

The Individual & Family segment generated revenues of NOK 800 million in Q2 23, significantly increased compared to prior quarters following the acquisition of Frösunda and organic growth within the Norwegian operations.

The acquisition of Frösunda significantly strengthens the Individual & Family segment, increasing the annual turnover to over NOK 3 billion and providing more stability in terms of profitability. We regard the consolidation as a perfect fit combining highly complementary competencies across the organizations in Norway and Sweden, with unrealized synergy potential, and have great expectations for the segment going forward.

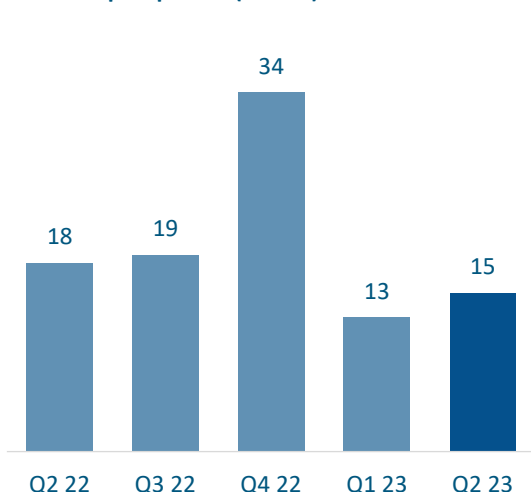
The segment recorded an adj. EBITA of NOK 8 million, negatively affected by reversals of historical revenue accruals related to expected municipal payments for Frösunda Personal Assistance now regarded as less certain, amounting to approximately NOK 10 million. Besides the negative one-off, Frösunda Personal Assistance delivered weak underlying profitability as the 2023 price increase does not fully account for increased costs. This year's wage settlement significantly surpasses the 2023 price increase of 1.5 % and will put a downward pressure on margins before the next price adjustment from January 24. Frösunda Disability, on the other hand, delivered another solid quarter on the back of efficient operations and satisfactory occupancy levels.

The core operations in Norway, Child Care and Respite Care services, delivered growth with healthy profitability despite challenges related to staff shortage. Established in 2010, Aberia has grown quickly to now reach an annual turnover of more than NOK 1,000 million. Recent years, the majority of the growth has been achieved organically through tender wins within our core operations. Further, the segment has been through a major restructuring to stream-line operations and focus its portfolio, implying that loss-making operations have been terminated or divested. The core operations are strong on quality and reputation, profitable and growing, and the segment is clearly moving in the right direction and should be generating healthy profitability going forward.

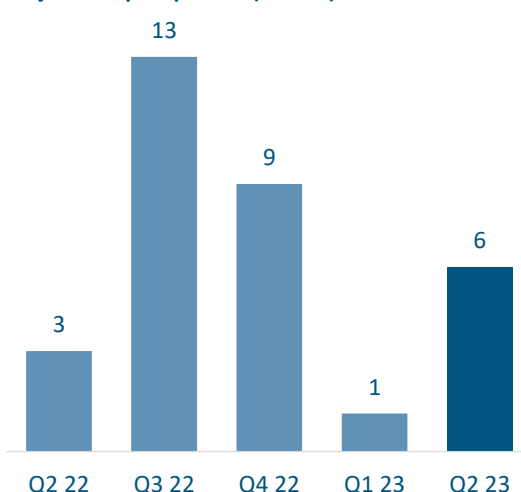
In January 2023, the personal assistance market in Sweden experienced a shock related to Humana Assistans AB having its license to operate revoked, after a two-year inspection performed by the Swedish Health and Social Care Inspectorate (IVO). In June 2023, however, the Administrative Court in Sweden cancelled IVO's revocation, implying continued operations within personal assistance for Humana as IVO decided to not appeal against the rulings. Aberia's personal assistance was subject to inspection by IVO in 2022, which resulted in a retained license for Aberia and thus continued operations. Over time, both Frösunda and Aberia have performed extensive work to improve internal processes and routines to mitigate risks and strengthen quality, and currently, there are no ongoing inspections of our operations.

## Real Estate

Revenue per quarter (MNOK)



Adj. EBITA per quarter (MNOK)



The Real Estate segment recorded revenues of NOK 15 million in Q2 23, with an adj. EBITA of NOK 6 million, reflecting the sale of a Norwegian property.

With a steady increase in demand for services within welfare, we observe a strong demand for social infrastructure that we provide within our Real Estate division. The number of elderly people that will need new accommodation is increasing and capacity is too low to provide the needed services for the future. Existing infrastructure especially within Care and Preschools in the mature markets is aging and needs to be replaced by new modern buildings suitable for the services needed. With the future lack of personnel, new innovations are needed, to provide better and more efficient infrastructure and social meeting points. NHC Real Estate has a well-diversified pipeline with both long- and short-term projects, including both existing concepts and new type/innovative property projects. Within I&F we delivered the first new concept building in Norway in June, of which both strengthen our already operation as well as provide new green field opportunities.

Although increasing yields and interest costs impact the segment, a lot of the negative effects are mitigated as we are acquiring and selling in the same market. The LOI signed in Q2 22 on multiple transactions with a total sales volume of more than NOK 200 million, some of which closed in 2022 and the remaining to be carried out in 2023 and 2024, indicates solid profitability going forward and that NHC is regarded as a strong counterparty.

The acquisition of Frösunda in Q1 23 materially increases NHC Group's operational footprint going forward. We expect that this will lead to more opportunities and enable further growth within the real estate segment. Both Frösunda and NHC have extensive experience within real estate and combining knowledge and experiences will lead to further synergies, especially within property development and real estate concepts. The combined group will continue to build on NHC's strategy of utilizing real estate as a driver of competitive advantage and catalyst for operational growth.

Although we acknowledge the challenges the overall real estate market is currently experiencing, we believe we are well positioned to maintain a healthy profitability level going forward. Besides cash flow and profitability, most importantly, we expect the segment to support NHC's operating companies through access to good properties and solid long-term operations.

## OUTLOOK AND MAIN RISK FACTORS

On February 2, the Health Personnel Commission in Norway presented their report, "Time for Action. Personnel in a Sustainable Health and Care Service," to the Minister of Health and Care Services. The Commission provided a comprehensive and knowledge-based assessment of the need for professionals and competencies in health and care services up to 2040. The Commission also proposed measures to educate, recruit, and retain qualified professionals for health and care services nationwide, addressing both short and long-term challenges. The minister stated that action is needed to ensure safety for both the generations that built the welfare state and future generations. This includes employing more skilled workers, increasing full-time work, and improving collaboration between community health services and hospitals to maintain world-class sustainable health services. In NHC, we see the findings of the report as a confirmation of our view that a multitude of actors need to work innovatively to solve the challenges of society.

It is also worth noting that the government of Sweden in April launched a commission to map obstacles and opportunities to strengthen productivity in the economy. In the announcement, it was stated that good productivity growth lays the foundation for the economy to grow and real wages to increase and that ever since the financial crisis in 2008, Sweden's productivity growth has been low in a historical perspective. They specifically mention the need for productivity growth in the welfare sector. Again, we welcome the expectations expressed by the Swedish government.

The tragic war in Ukraine continues to unfold and there is great uncertainty about how this situation will develop. As described in the above section on our Integration services segment, Hero, as Norway's largest operator of immigration and refugee centers, has been central in the Government's efforts to provide accommodation for Ukrainian refugees. UDI prepares for a continued high number of refugees and estimates a total number of 45,000 refugees in 2023, which is slightly higher than the 2022 figures. On the back of these estimates and considering that Hero the last 6 months have opened multiple new ordinary long-term refugee centers, we anticipate Hero's activity level to normalize at a significant higher level than prior to the war in Ukraine.

High inflation in all the countries where we operate and increasing interest rates impact the Group's profitability. Increased salaries, electricity prices and general costs had a negative impact on 2022 and continued to do so in H1 23, as prices are not adjusted according to the current cost level in many of our agreements. We do, however, regard the weakened profitability in some segments as temporary, considering that most of the cost increases over time will be reflected in future agreements through renegotiations or index clauses. In addition, we experience challenges related to staff shortages, in line with the overall market, and address this by new recruiting and retention practices.

Climate change is one of the greatest challenges of our time. NHC has taken this concern very seriously for some time and our bond, issued in Q2 21, is sustainability-linked with specific ESG commitments. We wish and expect to be judged by our stakeholders on our ability to live up to our stated expectations for ESG performance. We work to reduce our emissions, protect the environment, and empower employees and customers to make more sustainable choices in their daily lives. The extreme weather we have seen over the summer in many parts of the world is a powerful reminder that all members of society must renew their commitments to actions which contribute to a sustainable environment.

## USE OF ALTERNATIVE PERFORMANCE MEASURES (APM)

Alternative Performance Measures (APM) is understood as a financial measure of historical or future financial performance, financial position, or cash flows, other than a financial measure defined or specified in the applicable financial reporting framework, often used to enhance the stakeholders understanding of the Group's performance. Norlandia Health & Care Group's financial information is prepared in accordance with International Reporting Standards (IFRS). In addition, the Group presents the financial measure "EBITDA", "EBITA" and "EBIT" in its quarterly reports, which are not financial measures as defined in IFRS. The reported numbers are included in the financial statements and can be directly reconciled with official IFRS line items. The APMs are used consistently over time, accompanied by comparatives for the corresponding previous periods and regularly reviewed by management.

On January 1, 2019, Norlandia Health & Care Group adopted the new leasing standard which had a material impact on the financial statements. Consolidated figures for the Group are presented according to the new leasing standard. For the presentation of the business segments "EBITA-adjusted" is used, which exclude the IFRS 16 effects.

| Measure                                 | Description                                                                                                                             | Purpose                                                                                                                                                             |
|-----------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| EBITDA                                  | Earnings before net financial items, tax, depreciation, amortisation and impairment, and share of net income from associated companies. | Used to monitor the company's profit/loss generated by operating activities and facilitate comparisons of profitability between different companies and industries. |
| Adjusted EBITDA                         | Same as above excluding IFRS 16 effects                                                                                                 | Same as above excluding IFRS 16 effects, which is the parameter used for internal performance analysis.                                                             |
| EBITA                                   | Earnings before net financial items, tax, and amortisation, and share of net income from associated companies.                          | Used to monitor the company's profit/loss generated by operating activities and facilitate comparisons of profitability between different companies and industries. |
| Adjusted EBITA                          | Same as above excluding IFRS 16 effects                                                                                                 | Same as above excluding IFRS 16 effects, which is the parameter used for internal performance analysis.                                                             |
| EBIT – operating profit/(loss)          | Earnings before net financial items, tax, and share of net income from associated companies                                             | Enables comparability of profitability regardless of capital structure or tax situation.                                                                            |
| Adjusted EBIT – operating profit/(loss) | Same as above excluding IFRS 16 effects                                                                                                 | Same as above excluding IFRS 16 effects, which is the parameter used for internal performance analysis.                                                             |

## Reconciliation of reported profit/(loss) before taxes to adjusted figures

| (NOK million)                                 | Q2 23          | Q2 23 -<br>IFRS 16 | Q2 23 -<br>Adjusted | Q2 22          | Q2 22 -<br>IFRS 16 | Q2 22 -<br>Adjusted |
|-----------------------------------------------|----------------|--------------------|---------------------|----------------|--------------------|---------------------|
| Operating revenues                            | 2,767.0        | -                  | 2,767.0             | 2,240.6        | -                  | 2,240.6             |
| Other income                                  | 12.5           | (1.3)              | 11.2                | 1.4            | -                  | 1.4                 |
| <b>Total</b>                                  | <b>2,779.5</b> | <b>(1.3)</b>       | <b>2,778.2</b>      | <b>2,242.0</b> | <b>-</b>           | <b>2,242.0</b>      |
| Direct cost of goods and services             | (99.5)         | -                  | (99.5)              | (109.6)        | -                  | (109.6)             |
| Personnel expenses                            | (1,974.2)      | -                  | (1,974.2)           | (1,298.8)      | -                  | (1,298.8)           |
| Other operating expenses                      | (365.0)        | (231.2)            | (596.2)             | (552.0)        | (144.5)            | (696.5)             |
| <b>EBITDA</b>                                 | <b>340.9</b>   | <b>(232.5)</b>     | <b>108.4</b>        | <b>281.6</b>   | <b>(144.5)</b>     | <b>137.1</b>        |
| Depreciation                                  | (219.8)        | 197.1              | (22.7)              | (135.7)        | 119.2              | (16.5)              |
| <b>EBITA</b>                                  | <b>121.2</b>   | <b>(35.4)</b>      | <b>85.7</b>         | <b>145.9</b>   | <b>(25.3)</b>      | <b>120.6</b>        |
| Amortisation                                  | (8.5)          | -                  | (8.5)               | (9.0)          | -                  | (9.0)               |
| <b>Operating profit/(loss) - EBIT</b>         | <b>112.7</b>   | <b>(35.4)</b>      | <b>77.3</b>         | <b>136.9</b>   | <b>(25.3)</b>      | <b>111.7</b>        |
| Net financial items                           | (94.4)         | 51.6               | (42.8)              | (69.8)         | 35.0               | (34.9)              |
| Share of net income from associated companies | 0.3            | -                  | 0.3                 | -              | (0.0)              | (0.0)               |
| <b>Profit/(loss) before taxes - EBT</b>       | <b>18.6</b>    | <b>16.2</b>        | <b>34.8</b>         | <b>67.1</b>    | <b>9.7</b>         | <b>76.8</b>         |

| (NOK million)                                 | YTD 23         | YTD 23 -<br>IFRS 16 | YTD 23 -<br>Adjusted | YTD 22         | YTD 22 -<br>IFRS 16 | YTD 22 -<br>Adjusted |
|-----------------------------------------------|----------------|---------------------|----------------------|----------------|---------------------|----------------------|
| Operating revenues                            | 5,246.8        | -                   | 5,246.8              | 3,902.8        | -                   | 3,902.8              |
| Other income                                  | 17.2           | (0.1)               | 17.1                 | 26.5           | 25.1                | 51.7                 |
| <b>Total</b>                                  | <b>5,264.0</b> | <b>(0.1)</b>        | <b>5,263.8</b>       | <b>3,929.3</b> | <b>25.1</b>         | <b>3,954.5</b>       |
| Direct cost of goods and services             | (196.4)        | -                   | (196.4)              | (159.2)        | -                   | (159.2)              |
| Personnel expenses                            | (3,668.6)      | -                   | (3,668.6)            | (2,415.4)      | -                   | (2,415.4)            |
| Other operating expenses                      | (736.6)        | (441.1)             | (1,177.7)            | (786.7)        | (299.3)             | (1,086.0)            |
| <b>EBITDA</b>                                 | <b>662.4</b>   | <b>(441.2)</b>      | <b>221.2</b>         | <b>568.0</b>   | <b>(274.2)</b>      | <b>293.8</b>         |
| Depreciation                                  | (418.1)        | 374.4               | (43.7)               | (269.4)        | 237.3               | (32.1)               |
| <b>EBITA</b>                                  | <b>244.4</b>   | <b>(66.9)</b>       | <b>177.5</b>         | <b>298.6</b>   | <b>(36.9)</b>       | <b>261.8</b>         |
| Amortisation                                  | (16.3)         | -                   | (16.3)               | (18.8)         | -                   | (18.8)               |
| <b>Operating profit/(loss) - EBIT</b>         | <b>228.1</b>   | <b>(66.9)</b>       | <b>161.2</b>         | <b>279.9</b>   | <b>(36.9)</b>       | <b>243.0</b>         |
| Net financial items                           | (212.5)        | 100.1               | (112.4)              | (123.7)        | 70.1                | (53.6)               |
| Share of net income from associated companies | 0.4            | -                   | 0.4                  | -              | -                   | -                    |
| <b>Profit/(loss) before taxes - EBT</b>       | <b>16.0</b>    | <b>33.2</b>         | <b>49.2</b>          | <b>156.2</b>   | <b>33.2</b>         | <b>189.4</b>         |

## RESPONSIBILITY STATEMENT FROM THE BOARD OF DIRECTORS

The interim financial statements are, to the best of our knowledge and based on our best opinion, presented in accordance with International Financial Reporting Standards and the information provided in the financial statements give a true and fair view of the Company's and Group's assets, liabilities, financial position, and result for the period. The financial report provides an accurate view of the development, performance and financial position of the Company and the Group and includes a description of the key risks and uncertainties the Group is faced with.

Oslo, 21 August 2023

Board of Directors of Norlandia Health & Care Group AS

Kristian A. Adolfsen  
Chairman of the Board

Roger Adolfsen  
Member of the Board

Ingvild Myhre  
Member of the Board

Yngvar Tov Herbjørnsson  
CEO

**For more information:**

Roger Larsen

CFO

[roger.larsen@norlandia.com](mailto:roger.larsen@norlandia.com)

Anders Belsvik

Finance Manager & Investor Relations

[anders.belsvik@norlandia.com](mailto:anders.belsvik@norlandia.com)

**Ticker codes:**

Norlandia Health & Care Group AS has issued two bond loans listed on Oslo Stock Exchange ([www.euronext.com](http://www.euronext.com)) with the following names and ticker codes:

Norlandia Health & Care Group AS 21/25 FRN FLOOR C

Ticker: NHCG01 ESG

Norlandia Health & Care Group AS 21/25 FRN SEK FLOOR C

Ticker: NHCG02 ESG

The report is available on [www.oslobors.no](http://www.oslobors.no).

# Interim condensed financial information

## Consolidated Income Statement

NHC Group

| Unaudited, in NOK million                     | Notes | Q2 23          | Q2 22          | YTD 23         | YTD 22         | FY 22          |
|-----------------------------------------------|-------|----------------|----------------|----------------|----------------|----------------|
| Operating revenues                            |       | 2,767.0        | 2,240.6        | 5,246.8        | 3,902.8        | 7,934.1        |
| Other income                                  |       | 12.5           | 1.4            | 17.2           | 26.5           | 32.3           |
| <b>Total</b>                                  | 3     | <b>2,779.5</b> | <b>2,242.0</b> | <b>5,264.0</b> | <b>3,929.3</b> | <b>7,966.4</b> |
| Direct cost of goods and services             |       | (99.5)         | (109.6)        | (196.4)        | (159.2)        | (353.2)        |
| Personnel expenses                            |       | (1,974.2)      | (1,298.8)      | (3,668.6)      | (2,415.4)      | (4,985.9)      |
| Other operating expenses                      |       | (365.0)        | (552.0)        | (736.6)        | (786.7)        | (1,515.9)      |
| <b>EBITDA</b>                                 |       | <b>340.9</b>   | <b>281.6</b>   | <b>662.4</b>   | <b>568.0</b>   | <b>1,111.4</b> |
| Depreciation                                  |       | (219.8)        | (135.7)        | (418.1)        | (269.4)        | (595.7)        |
| <b>EBITA</b>                                  | 3     | <b>121.2</b>   | <b>145.9</b>   | <b>244.4</b>   | <b>298.6</b>   | <b>515.6</b>   |
| Amortisation                                  | 4     | (8.5)          | (9.0)          | (16.3)         | (18.8)         | (39.0)         |
| <b>Operating profit/(loss) - EBIT</b>         |       | <b>112.7</b>   | <b>136.9</b>   | <b>228.1</b>   | <b>279.9</b>   | <b>476.6</b>   |
| Net financial items                           | 5,    | (94.4)         | (69.8)         | (212.5)        | (123.7)        | (273.1)        |
| Share of net income from associated companies |       | 0.3            | -              | 0.4            | -              | 1.3            |
| <b>Profit/(loss) before taxes</b>             |       | <b>18.6</b>    | <b>67.1</b>    | <b>16.0</b>    | <b>156.2</b>   | <b>204.8</b>   |
| Income taxes                                  | 6     | 0.5            | (19.5)         | 3.1            | (14.8)         | (35.3)         |
| <b>Net income</b>                             |       | <b>19.1</b>    | <b>47.6</b>    | <b>19.0</b>    | <b>141.4</b>   | <b>169.5</b>   |
| <b>Net income attributable to:</b>            |       |                |                |                |                |                |
| Equity holders of the parent company          |       | 20.1           | 49.5           | 21.1           | 144.6          | 169.4          |
| Non-controlling interests                     |       | (1.0)          | (1.9)          | (2.1)          | (3.3)          | 0.1            |

## Consolidated Statement of Comprehensive Income

NHC Group

| Unaudited, in NOK million                                          | Q2 23         | Q2 22         | YTD 23      | YTD 22       | FY22          |
|--------------------------------------------------------------------|---------------|---------------|-------------|--------------|---------------|
| <b>Net income</b>                                                  | <b>19.1</b>   | <b>47.6</b>   | <b>19.0</b> | <b>141.4</b> | <b>169.5</b>  |
| Currency translation differences                                   | (12.5)        | (13.1)        | 37.0        | 0.0          | (5.2)         |
| <b>Items that may be subsequently reclassified to P&amp;L</b>      | <b>(12.5)</b> | <b>(13.1)</b> | <b>37.0</b> | <b>0.0</b>   | <b>(5.2)</b>  |
| Remeasurement of defined benefit pension plans                     | -             | -             | -           | -            | (10.0)        |
| Income taxes related to these items                                | -             | -             | -           | -            | 2.2           |
| <b>Items that will not be subsequently reclassified to P&amp;L</b> | <b>-</b>      | <b>-</b>      | <b>-</b>    | <b>-</b>     | <b>(7.8)</b>  |
| <b>Other comprehensive income/(loss), net of taxes</b>             | <b>(12.5)</b> | <b>(13.1)</b> | <b>37.0</b> | <b>0.0</b>   | <b>(13.0)</b> |
| <b>Total comprehensive income</b>                                  | <b>6.5</b>    | <b>34.5</b>   | <b>56.1</b> | <b>141.4</b> | <b>156.5</b>  |
| <b>Total comprehensive income attributable to</b>                  |               |               |             |              |               |
| Equity holders of the parent company                               | 11.1          | 34.1          | 65.3        | 143.0        | 158.0         |
| Non-controlling interests                                          | (4.6)         | 0.4           | (9.2)       | (1.6)        | (1.4)         |

# Consolidated Statement of Financial Position

NHC Group

| Unaudited, in NOK million                          | Notes | 30.06.2023      | 30.06.2022     | 31.12.2022     |
|----------------------------------------------------|-------|-----------------|----------------|----------------|
| <b>ASSETS</b>                                      |       |                 |                |                |
| <b>Non-current assets</b>                          |       |                 |                |                |
| Property, plant & equipment                        |       | 916.7           | 692.6          | 792.0          |
| Right-of-use assets                                |       | 6,283.5         | 4,375.0        | 5,171.8        |
| Goodwill                                           | 7     | 3,145.6         | 1,959.4        | 1,994.6        |
| Intangible assets                                  | 7     | 524.3           | 545.5          | 529.7          |
| Deferred tax assets                                |       | 202.3           | 98.0           | 109.5          |
| Investment in associated companies                 |       | 33.6            | 47.0           | 25.6           |
| Other investments                                  |       | 10.2            | 20.3           | 25.4           |
| Other non-current receivables                      |       | 41.8            | 49.4           | 40.5           |
| <b>Total non-current assets</b>                    |       | <b>11,157.9</b> | <b>7,787.1</b> | <b>8,689.2</b> |
| <b>Current assets</b>                              |       |                 |                |                |
| Inventories                                        |       | 6.4             | 5.8            | 5.6            |
| Trade receivables                                  |       | 679.2           | 461.8          | 417.4          |
| Other current receivables                          |       | 408.2           | 239.8          | 382.7          |
| Cash and cash equivalents                          |       | 416.9           | 478.7          | 271.7          |
| <b>Total current assets</b>                        |       | <b>1,510.8</b>  | <b>1,186.1</b> | <b>1,077.3</b> |
| <b>Total assets</b>                                |       | <b>12,668.7</b> | <b>8,973.2</b> | <b>9,766.5</b> |
| <b>EQUITY AND LIABILITIES</b>                      |       |                 |                |                |
| <b>Equity</b>                                      |       |                 |                |                |
| Share capital                                      |       | 496.1           | 312.0          | 312.0          |
| Other equity                                       |       | 518.1           | 293.8          | 288.9          |
| <b>Equity attributable to owners of the parent</b> |       | <b>1,014.1</b>  | <b>605.8</b>   | <b>600.9</b>   |
| Non-controlling interests                          |       | (9.1)           | 0.2            | 0.2            |
| <b>Total equity</b>                                |       | <b>1,005.0</b>  | <b>606.0</b>   | <b>601.2</b>   |
| <b>Liabilities</b>                                 |       |                 |                |                |
| Pension liabilities                                |       | 6.9             | 40.0           | 6.3            |
| Borrowings                                         | 8     | 2,589.2         | 2,116.6        | 2,114.5        |
| Lease liabilities                                  |       | 6,044.0         | 4,269.6        | 4,996.2        |
| Deferred tax liabilities                           |       | 221.7           | 138.6          | 146.4          |
| Other non-current liabilities                      |       | 130.8           | 31.6           | 31.1           |
| <b>Total non-current liabilities</b>               |       | <b>8,992.6</b>  | <b>6,596.4</b> | <b>7,294.5</b> |
| Trade payables                                     |       | 208.4           | 259.4          | 191.0          |
| Borrowings                                         | 8     | 188.7           | 24.7           | 71.4           |
| Lease liabilities                                  |       | 691.5           | 434.0          | 531.2          |
| Taxes payable                                      |       | 3.0             | 7.1            | 14.0           |
| Other current liabilities                          |       | 1,579.5         | 1,045.7        | 1,063.2        |
| <b>Total current liabilities</b>                   |       | <b>2,671.0</b>  | <b>1,770.8</b> | <b>1,870.8</b> |
| <b>Total liabilities</b>                           |       | <b>11,663.6</b> | <b>8,367.2</b> | <b>9,165.3</b> |
| <b>Total equity and liabilities</b>                |       | <b>12,668.7</b> | <b>8,973.2</b> | <b>9,766.5</b> |

## Consolidated Statement of Cash Flows

NHC Group

| Unaudited, in NOK million                            | Q2 23          | Q2 22          | YTD 23         | YTD 22         | FY 22          |
|------------------------------------------------------|----------------|----------------|----------------|----------------|----------------|
| <b>Cash flow from operating activities</b>           |                |                |                |                |                |
| <b>EBITDA</b>                                        | 340.9          | 281.6          | 662.4          | 568.0          | 1,111.4        |
| Net taxes paid and other EBITDA cash adjustments     | (17.9)         | (3.2)          | (42.1)         | (103.2)        | (59.6)         |
| Change in net working capital                        | 127.0          | 160.8          | 196.9          | 182.9          | (95.5)         |
| <b>Net cash flow from operating activities</b>       | <b>450.1</b>   | <b>439.1</b>   | <b>817.3</b>   | <b>647.7</b>   | <b>956.2</b>   |
| <b>Cash flow from investing activities</b>           |                |                |                |                |                |
| Net investment in property, plant and equipment      | (84.4)         | (29.5)         | (135.1)        | (54.5)         | (196.5)        |
| Investment in shares in business                     | (5.1)          | (28.1)         | 101.8          | (74.7)         | (86.4)         |
| Proceeds from sale of assets                         | 0.0            | (0.0)          | 17.8           | 131.7          | 181.7          |
| Net change in financial receivables                  | (0.8)          | 3.7            | (0.4)          | (8.0)          | 2.5            |
| <b>Net cash flow from investing activities</b>       | <b>(90.3)</b>  | <b>(54.1)</b>  | <b>(15.9)</b>  | <b>(5.6)</b>   | <b>(98.8)</b>  |
| <b>Cash flow from financing activities</b>           |                |                |                |                |                |
| Net change in interest-bearing debt                  | (194.5)        | (1.3)          | 30.5           | (88.2)         | (78.9)         |
| Proceeds from non-current bonds                      | (0.0)          | -              | 501.4          | -              | -              |
| Repayment of current bond                            | (0.0)          | -              | (657.0)        | -              | -              |
| Lease liability - amortisation                       | (179.5)        | (109.5)        | (341.0)        | (229.2)        | (491.3)        |
| Payment to non-controlling interest                  | -              | (7.4)          | -              | (7.4)          | (7.3)          |
| Net interest paid and other financial items          | (54.6)         | (67.4)         | (197.9)        | (134.8)        | (285.3)        |
| Distributions to/from owners                         | -              | -              | -              | -              | (20.0)         |
| <b>Net cash flow from financing activities</b>       | <b>(428.8)</b> | <b>(185.6)</b> | <b>(664.1)</b> | <b>(459.5)</b> | <b>(882.9)</b> |
| <b>Changes in cash and cash equivalents</b>          |                |                |                |                |                |
| <b>Net change in cash and cash equivalents</b>       | <b>(69.1)</b>  | <b>199.4</b>   | <b>137.3</b>   | <b>182.5</b>   | <b>(25.4)</b>  |
| Effects of changes in exchange rates on cash         | 3.5            | (3.3)          | 7.9            | (4.8)          | (4.1)          |
| Cash and cash equivalents at the beginning of period | 482.4          | 282.8          | 271.7          | 301.2          | 301.2          |
| <b>Cash and cash equivalents at end of period</b>    | <b>416.9</b>   | <b>478.7</b>   | <b>416.9</b>   | <b>478.7</b>   | <b>271.7</b>   |

## Consolidated Statement of Changes in Equity

NHC Group

| 2023                                                                        | Attributable to equity holders of the parent |               |               |                         | Total equity to holders of the parent | Non-controlling interests | Total equity   |
|-----------------------------------------------------------------------------|----------------------------------------------|---------------|---------------|-------------------------|---------------------------------------|---------------------------|----------------|
|                                                                             | Share capital                                | Share premium | Other equity  | Translation differences |                                       |                           |                |
| Unaudited, in NOK million                                                   |                                              |               |               |                         |                                       |                           |                |
| <b>Equity as of 1 January 2023</b>                                          | <b>312.0</b>                                 | <b>167.8</b>  | <b>108.4</b>  | <b>12.8</b>             | <b>600.9</b>                          | <b>0.2</b>                | <b>601.2</b>   |
| Net income for the period                                                   | -                                            | -             | 21.1          | -                       | 21.1                                  | (2.1)                     | 19.0           |
| Other comprehensive income for the period                                   | -                                            | -             | -             | 44.1                    | 44.1                                  | (7.1)                     | 37.0           |
| <b>Total comprehensive income for the period</b>                            | <b>-</b>                                     | <b>-</b>      | <b>21.1</b>   | <b>44.1</b>             | <b>65.3</b>                           | <b>(9.2)</b>              | <b>56.1</b>    |
| <b>Contributions by and distributions to owners</b>                         |                                              |               |               |                         |                                       |                           |                |
| Capital increase                                                            | 184.1                                        | 204.4         | -             | -                       | 388.5                                 | -                         | 388.5          |
| Effect of business combination under common control, predecessor accounting | -                                            | -             | (40.5)        | -                       | (40.5)                                | -                         | (40.5)         |
| Distribution to non-controlling interests                                   | -                                            | -             | -             | -                       | -                                     | (0.1)                     | (0.1)          |
| Transactions with non-controlling interests                                 | -                                            | -             | -             | -                       | -                                     | 0.0                       | 0.0            |
| <b>Total contributions and distributions</b>                                | <b>184.1</b>                                 | <b>204.4</b>  | <b>(40.5)</b> | <b>-</b>                | <b>347.9</b>                          | <b>(0.1)</b>              | <b>347.8</b>   |
| <b>Equity as of 30 June 2023</b>                                            | <b>496.1</b>                                 | <b>372.2</b>  | <b>88.9</b>   | <b>56.9</b>             | <b>1,014.1</b>                        | <b>(9.1)</b>              | <b>1,005.0</b> |

| 2022                                                | Attributable to equity holders of the parent |               |               |                         | Total equity to holders of the parent | Non-controlling interests | Total equity  |
|-----------------------------------------------------|----------------------------------------------|---------------|---------------|-------------------------|---------------------------------------|---------------------------|---------------|
|                                                     | Share capital                                | Share premium | Other equity  | Translation differences |                                       |                           |               |
| Unaudited, in NOK million                           |                                              |               |               |                         |                                       |                           |               |
| <b>Equity as of 1 January 2022</b>                  | <b>312.0</b>                                 | <b>167.8</b>  | <b>(35.2)</b> | <b>16.4</b>             | <b>461.0</b>                          | <b>11.0</b>               | <b>472.0</b>  |
| Net income for the period                           | -                                            | -             | 169.4         | -                       | 169.4                                 | 0.1                       | 169.5         |
| Other comprehensive income for the period           | -                                            | -             | (7.8)         | (3.6)                   | (11.4)                                | (1.6)                     | (13.0)        |
| <b>Total comprehensive income for the period</b>    | <b>-</b>                                     | <b>-</b>      | <b>161.6</b>  | <b>(3.6)</b>            | <b>158.0</b>                          | <b>(1.4)</b>              | <b>156.5</b>  |
| <b>Contributions by and distributions to owners</b> |                                              |               |               |                         |                                       |                           |               |
| Group contribution to owner                         | -                                            | -             | (20.0)        | -                       | (20.0)                                | -                         | (20.0)        |
| Distribution to non-controlling interest            | -                                            | -             | -             | -                       | -                                     | (0.2)                     | (0.2)         |
| Transactions with non-controlling interests         | -                                            | -             | 2.0           | -                       | 2.0                                   | (9.1)                     | (7.1)         |
| <b>Total contributions and distributions</b>        | <b>-</b>                                     | <b>-</b>      | <b>(18.0)</b> | <b>-</b>                | <b>(18.0)</b>                         | <b>(9.3)</b>              | <b>(27.3)</b> |
| <b>Equity as of 31 December 2022</b>                | <b>312.0</b>                                 | <b>167.8</b>  | <b>108.4</b>  | <b>12.8</b>             | <b>600.9</b>                          | <b>0.2</b>                | <b>601.2</b>  |

# Notes to the consolidated statements

## 1. GENERAL

The consolidated financial statements of Norlandia Health & Care Group AS comprise the company and its subsidiaries, collectively referred to as the Group. The Group operates within markets that involve certain operational risk factors. The Group is further exposed to risk that arise from its use of financial instruments. The various companies within the Group are systematically working to mitigate and manage risk on all levels. The annual report for 2022 offers additional description of the Group's objectives, policies, and processes for managing those risk elements and the methods used to measure them.

## 2. BASIS FOR PREPARATION

The interim financial statements for the Group have been prepared in accordance with IAS 34 Interim Financial Reporting and should be read in conjunction with the Group's last annual consolidated financial statements as at and for the year ended 31 December 2022. They do not include all the information required for a complete set of financial statements prepared in accordance with IFRS standards. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Group's financial position and performance since the last annual financial statements. The interim financial statements are unaudited.

### 2.1 BUSINESS COMBINATION UNDER COMMON CONTROL

In Q1 2023 NHC Group acquired control over Frösunda Omsorg AB ("Frösunda") including its parent company Brado AB ("Brado"), which was defined as a business combination under common control.

There is currently no specific guidance on accounting for common control transactions that involve the transfer of control over one or more businesses under IFRS Standards, as IFRS 3 Business Combinations does not address the appropriate accounting for business combinations under common control. In the absence of specific guidance, the Group has developed and selected an appropriate accounting policy using the hierarchy described in IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors.

Considering relevant facts and circumstances for common control transactions management has chosen to apply a method broadly described as predecessor accounting. The principles of predecessor accounting are that assets and liabilities of the acquired entity are stated at predecessor carrying values, and fair value measurement is not required. No new goodwill arises in predecessor accounting. Any difference between the consideration given and the aggregate carrying value of the assets and liabilities of the acquired entity at the date of the transaction is included in equity in retained earnings.

A prospective presentation method is applied, where the acquired entity's results and balance sheet are incorporated prospectively from the date on which the business combination between entities under common control occurred.

Please refer to note 9 for further information about the transaction.

### 3. REVENUE, EBITDA, EBITA AND EBIT BY SEGMENT

The Group has identified operation segments in accordance with the reporting requirement in IFRS 8. Based on the legal structure and the internal reporting the reportable segments are; “Preschool”, “Care”, “Integration Services”, “Individual & Family” and “Real Estate”. The segment “Other” includes both Group eliminations as well as Other operating revenue not related to the identified segments.

| (NOK million)                         | Q2 23          | Q2 22          | YTD 2023       | YTD 2022       | 2022           |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|
| <b>Revenues and income by segment</b> |                |                |                |                |                |
| Preschools                            | 1,170.0        | 956.8          | 2,264.3        | 1,855.5        | 3,664.5        |
| Care                                  | 540.8          | 439.1          | 1,049.1        | 852.3          | 1,764.0        |
| Integration services                  | 286.2          | 595.6          | 565.8          | 712.8          | 1,471.7        |
| Individual & Family                   | 799.6          | 249.2          | 1,418.6        | 483.4          | 1,031.6        |
| Real Estate                           | 14.9           | 17.7           | 27.5           | 68.3           | 120.6          |
| Other/Elim/IFRS 16 adj                | (32.0)         | (16.5)         | (61.3)         | (43.0)         | (85.9)         |
| <b>Total</b>                          | <b>2,779.5</b> | <b>2,242.0</b> | <b>5,264.0</b> | <b>3,929.3</b> | <b>7,966.4</b> |

| (NOK million)            | Q2 23        | Q2 22        | YTD 2023     | YTD 2022     | 2022           |
|--------------------------|--------------|--------------|--------------|--------------|----------------|
| <b>EBITDA by segment</b> |              |              |              |              |                |
| Preschools               | 83.1         | 65.9         | 146.3        | 177.8        | 256.0          |
| Care                     | (38.7)       | (10.5)       | (60.3)       | (15.9)       | (28.7)         |
| Integration services     | 52.2         | 70.7         | 94.7         | 78.1         | 185.8          |
| Individual & Family      | 10.1         | 4.4          | 41.4         | 5.9          | 30.0           |
| Real Estate              | 7.6          | 3.3          | 10.4         | 47.3         | 71.9           |
| Other/Elim/IFRS 16 adj   | 226.6        | 147.8        | 429.9        | 274.8        | 595.6          |
| <b>Total</b>             | <b>340.9</b> | <b>281.6</b> | <b>662.4</b> | <b>568.0</b> | <b>1,110.7</b> |

| (NOK million)           | Q2 23        | Q2 22        | YTD 2023     | YTD 2022     | 2022         |
|-------------------------|--------------|--------------|--------------|--------------|--------------|
| <b>EBITA by segment</b> |              |              |              |              |              |
| Preschools              | 69.4         | 53.3         | 119.1        | 153.5        | 206.7        |
| Care                    | (41.1)       | (11.9)       | (64.7)       | (18.6)       | (34.4)       |
| Integration services    | 50.0         | 69.6         | 91.0         | 75.8         | 181.1        |
| Individual & Family     | 7.7          | 3.3          | 36.7         | 3.8          | 24.9         |
| Real Estate             | 6.1          | 3.3          | 7.3          | 47.2         | 68.9         |
| Other/Elim/IFRS 16 adj  | 29.2         | 28.3         | 54.9         | 36.9         | 67.8         |
| <b>Total</b>            | <b>121.2</b> | <b>145.9</b> | <b>244.4</b> | <b>298.6</b> | <b>515.0</b> |

| (NOK million)          | Q2 23        | Q2 22        | YTD 2023     | YTD 2022     | 2022         |
|------------------------|--------------|--------------|--------------|--------------|--------------|
| <b>EBIT by segment</b> |              |              |              |              |              |
| Preschools             | 64.0         | 47.1         | 108.8        | 141.0        | 181.4        |
| Care                   | (42.0)       | (12.7)       | (66.5)       | (21.0)       | (40.1)       |
| Integration services   | 50.0         | 69.6         | 91.0         | 75.8         | 181.1        |
| Individual & Family    | 5.5          | 2.6          | 32.5         | 2.6          | 16.9         |
| Real Estate            | 6.1          | 3.3          | 7.3          | 47.2         | 69.5         |
| Other/Elim/IFRS 16 adj | 29.2         | 27.1         | 54.9         | 34.4         | 67.9         |
| <b>Total</b>           | <b>112.7</b> | <b>136.9</b> | <b>228.1</b> | <b>279.9</b> | <b>476.6</b> |

| (NOK million)                          | Q2 23          | Q2 22          | YTD 2023       | YTD 2022       | 2022           |
|----------------------------------------|----------------|----------------|----------------|----------------|----------------|
| <b>Operating revenues by geography</b> |                |                |                |                |                |
| Norway                                 | 1,155.5        | 1,378.0        | 2,305.6        | 2,263.0        | 4,577.7        |
| Sweden                                 | 1,239.1        | 584.7          | 2,225.7        | 1,112.8        | 2,244.5        |
| International                          | 402.1          | 276.9          | 765.5          | 525.6          | 1,109.3        |
| Other/Elimination                      | (29.6)         | 1.1            | (50.1)         | 1.5            | 2.7            |
| <b>Total revenues by geography</b>     | <b>2,767.0</b> | <b>2,240.7</b> | <b>5,246.8</b> | <b>3,902.9</b> | <b>7,934.1</b> |

| YTD 2023                           | Preschools  | Care        | Integration services | Individual & Family | Other / Elim |
|------------------------------------|-------------|-------------|----------------------|---------------------|--------------|
| Norway                             | 48%         | 17%         | 88%                  | 38%                 | 0%           |
| Sweden                             | 24%         | 75%         | 1%                   | 62%                 | 0%           |
| International                      | 27%         | 8%          | 10%                  | 0%                  | 0%           |
| Real Estate/Other/Elimination      | 0%          | 0%          | 0%                   | 0%                  | 100%         |
| <b>Total revenues by geography</b> | <b>100%</b> | <b>100%</b> | <b>100%</b>          | <b>100%</b>         | <b>100%</b>  |

| 2022                               | Preschools  | Care        | Integration services | Individual & Family | Other / Elim |
|------------------------------------|-------------|-------------|----------------------|---------------------|--------------|
| Norway                             | 50%         | 23%         | 97%                  | 88%                 | 0%           |
| Sweden                             | 23%         | 72%         | 1%                   | 12%                 | 0%           |
| International                      | 27%         | 5%          | 3%                   | 0%                  | 0%           |
| Real Estate/Other/Elimination      | 0%          | 0%          | 0%                   | 0%                  | 100%         |
| <b>Total revenues by geography</b> | <b>100%</b> | <b>100%</b> | <b>100%</b>          | <b>100%</b>         | <b>100%</b>  |

#### 4. AMORTIZATION

Primarily relates to amortization of excess values in Norlandia Care Group AS and investments in subsidiaries within the Care segment.

#### 5. NET FINANCIAL ITEMS

The finance income and loss are presented net as Net Financial Items in the Income Statement whereas the split is shown in the table below. The non-realized currency effect mainly relates to the bond issued in SEK and has a direct impact in the Income Statement. As the Group has net investments in SEK, the effect is partially offset by a corresponding opposite effect through Currency translation differences in the Statement of Comprehensive income.

| (NOK million)                       | Q2 23         | Q2 22         | YTD 23         | YTD 22         | FY 22          |
|-------------------------------------|---------------|---------------|----------------|----------------|----------------|
| Interest income                     | 1.9           | 0.5           | 2.8            | 0.8            | 2.5            |
| Interest expenses borrowings        | (57.0)        | (32.9)        | (116.3)        | (65.5)         | (142.9)        |
| Interest expenses lease liability   | (51.6)        | (35.0)        | (100.1)        | (70.1)         | (152.5)        |
| Net foreign exchange gains/(losses) | 18.5          | (2.7)         | 7.1            | 14.4           | 24.8           |
| Other finance income                | 0.1           | 0.0           | 0.1            | 0.2            | 0.8            |
| Other finance expenses              | (6.3)         | 0.2           | (6.2)          | (3.5)          | (5.8)          |
| <b>Net financial items</b>          | <b>(94.4)</b> | <b>(69.8)</b> | <b>(212.5)</b> | <b>(123.7)</b> | <b>(273.1)</b> |

#### 6. TAX CALCULATIONS

Calculation of income tax is calculated yearly and presented in the annual statements. Tax expense recognized in the quarterly reports relates to tax effects from the amortization of intangible assets.

#### 7. INTANGIBLE ASSETS AND GOODWILL

The intangible assets in the Group primarily relates to goodwill, excess value on customer contracts and trademark, which were generated through the various acquisitions within the Group.

#### 8. BORROWINGS

The debt financing for the Group is made up of bond loans, property debt and a revolving credit facility.

| (NOK million)                                   | 30.06.2023     | 12/31/2022     |
|-------------------------------------------------|----------------|----------------|
| Bond loans                                      | 2,238.4        | 1,674.2        |
| Non-current revolving credit facility           | -              | 106.2          |
| Current overdraft facilities                    | 115.6          | 0.0            |
| Property debt outside ringfence structure       | 413.3          | 395.3          |
| Other debt/property debt                        | 10.5           | 10.1           |
| <b>Total current and non-current borrowings</b> | <b>2,777.8</b> | <b>2,185.9</b> |

| Bond Loans (NOK million)         | Maturity | Currency | Nominal value  |
|----------------------------------|----------|----------|----------------|
| Norlandia Health & Care Group AS | 5/2025   | NOK      | 1,130.0        |
| Norlandia Health & Care Group AS | 5/2025   | SEK      | 1,102.0        |
| <b>Total</b>                     |          |          | <b>2,232.0</b> |

In May 2021, the Group successfully placed a senior secured sustainability-linked bond due in May 2025. The bond consists of a NOK and SEK tranche with a total amount of NOK 1,700 million as shown in the table below. The bond loan has a minimum liquidity covenant, of NOK 100 million.

On 19 January 2023 the Group successfully placed a subsequent bond issue equivalent to NOK 522 million under the company's existing senior secured bond framework with ISINs NO0010997927 (the "NOK-tranche") and NO0010997943 (the "SEK-tranche").

In March 2023, the long-term credit facility was repaid, and in replacement, the Group secured a short-term overdraft facility of NOK 350 million by DnB.

## 9. BUSINESS COMBINATION UNDER COMMON CONTROL

In Q1 23 NHC Group acquired control over Frösunda Omsorg AB ("Frösunda") including its parent company Brado AB ("Brado"), which was defined as a business combination under common control. Considering relevant facts and circumstances for common control transactions management has chosen to apply a method broadly described as predecessor accounting. The principles of predecessor accounting are that assets and liabilities of the acquired entity are stated at predecessor carrying values, and fair value measurement is not required. No new goodwill arises in predecessor accounting. Any difference between the consideration given and the aggregate carrying value of the assets and liabilities of the acquired entity at the date of the transaction is included in equity in retained earnings as described further in the basis of preparation section.

The table below shows the allocation of the purchase price:

### Allocation of purchase value of Brado AB Group

| (NOK million)                                                                                              | Book value     |
|------------------------------------------------------------------------------------------------------------|----------------|
| Goodwill                                                                                                   | 1,108.4        |
| Other intangible assets                                                                                    | 6.5            |
| Deferred tax asset                                                                                         | 16.1           |
| Property plant and equipment                                                                               | 21.5           |
| Right-of-use-assets                                                                                        | 838.8          |
| <b>Total non-current assets</b>                                                                            | <b>1,991.2</b> |
| Receivables                                                                                                | 294.2          |
| Cash and cash equivalents                                                                                  | 23.9           |
| <b>Total current assets</b>                                                                                | <b>318.1</b>   |
| Deferred tax liability                                                                                     | 5.0            |
| Non-current lease liability                                                                                | 766.3          |
| Other non-current liabilities                                                                              | 19.1           |
| <b>Total non-current liabilities</b>                                                                       | <b>790.3</b>   |
| Current interest-bearing debt                                                                              | 582.1          |
| Current lease liability                                                                                    | 128.7          |
| Other current liabilities                                                                                  | 339.3          |
| <b>Total non-current liabilities</b>                                                                       | <b>1,050.2</b> |
| Total net assets purchased                                                                                 | 468.8          |
| Total consideration ( <i>partly settled as distribution in kind, as shown in the statement of equity</i> ) | 509.3          |
| <b>Effect of business combination under common control, equity</b>                                         | <b>(40.5)</b>  |

## 10. EVENTS AFTER BALANCE SHEET DATE

No known material events have occurred after the balance sheet date which would have had any effect on the reported figures as of 30 June 2023.

# Financial statements for the parent company

## Income statement

Norlandia Health & Care Group AS

| Unaudited, in NOK thousands       | Note | Q2 23           | Q2 22           | YTD 23           | YTD 22          | FY 22          |
|-----------------------------------|------|-----------------|-----------------|------------------|-----------------|----------------|
| Revenues                          |      | 1,178           | 1,890           | 2,356            | 3,256           | 7,035          |
| <b>Total</b>                      |      | <b>1,178</b>    | <b>1,890</b>    | <b>2,356</b>     | <b>3,256</b>    | <b>7,035</b>   |
| Personnel expenses                |      | (289)           | (472)           | (1,017)          | (1,023)         | (2,340)        |
| Other operating expenses          |      | (4,774)         | (1,240)         | (7,720)          | (2,616)         | (12,447)       |
| <b>Operating profit/(loss)</b>    |      | <b>(3,884)</b>  | <b>178</b>      | <b>(6,381)</b>   | <b>(382)</b>    | <b>(7,752)</b> |
| Net financial items               | 1    | (9,683)         | (41,819)        | (95,121)         | (31,363)        | 161,202        |
| <b>Profit/(loss) before taxes</b> |      | <b>(13,568)</b> | <b>(41,641)</b> | <b>(101,502)</b> | <b>(31,746)</b> | <b>153,450</b> |
| Income taxes                      |      | 132             | -               | 132              | -               | (31,405)       |
| <b>Net income</b>                 |      | <b>(13,436)</b> | <b>(41,641)</b> | <b>(101,370)</b> | <b>(31,746)</b> | <b>122,045</b> |

## Statement of financial position

Norlandia Health & Care Group AS

| Unaudited, in NOK thousands            | Note | 30.06.2023       | 30.06.2022       | 31.12.2022       |
|----------------------------------------|------|------------------|------------------|------------------|
| <b>ASSETS</b>                          |      |                  |                  |                  |
| <b>Non-current assets</b>              |      |                  |                  |                  |
| Deferred tax asset                     |      | 132              | -                | -                |
| Shares in subsidiaries and associates  |      | 2,150,701        | 1,656,454        | 1,665,128        |
| Loans to group companies               |      | 1,116,392        | 567,201          | 503,501          |
| <b>Total non-current assets</b>        |      | <b>3,267,225</b> | <b>2,223,655</b> | <b>2,168,628</b> |
| <b>Current assets</b>                  |      |                  |                  |                  |
| Current group receivables              |      | 220,426          | 216,472          | 522,008          |
| Other current receivables              |      | 5,601            | 354              | 5,263            |
| Cash and cash equivalents              |      | 88,736           | 44,328           | 36,419           |
| <b>Total current assets</b>            |      | <b>314,763</b>   | <b>261,154</b>   | <b>563,691</b>   |
| <b>Total assets</b>                    |      | <b>3,581,988</b> | <b>2,484,810</b> | <b>2,732,319</b> |
| <b>EQUITY AND LIABILITIES</b>          |      |                  |                  |                  |
| <b>Equity</b>                          |      |                  |                  |                  |
| Share capital                          |      | 496,053          | 312,000          | 312,000          |
| Share premium reserve                  |      | 372,190          | 167,784          | 167,784          |
| <b>Total restricted equity</b>         |      | <b>868,243</b>   | <b>479,784</b>   | <b>479,784</b>   |
| Retained earnings                      |      | 224,508          | 192,087          | 325,878          |
| <b>Total equity</b>                    |      | <b>1,092,751</b> | <b>671,871</b>   | <b>805,662</b>   |
| <b>Liabilities</b>                     |      |                  |                  |                  |
| <b>Non-current liabilities</b>         |      |                  |                  |                  |
| Bond loans                             | 1    | 2,191,978        | 1,654,790        | 1,643,486        |
| Non-current interest-bearing debt      | 1    | -                | 105,841          | 106,245          |
| Non-current non-interest-bearing debt  |      | 100,339          | -                | -                |
| <b>Total non-current liabilities</b>   |      | <b>2,292,317</b> | <b>1,760,631</b> | <b>1,749,731</b> |
| <b>Current liabilities</b>             |      |                  |                  |                  |
| Trade payables                         |      | 178              | 9                | -                |
| Current liabilities to group companies |      | 32,466           | 27,145           | 142,751          |
| Current overdraft facilities           |      | 115,609          | -                | 0                |
| Other current liabilities              |      | 48,668           | 25,154           | 34,175           |
| <b>Total current liabilities</b>       |      | <b>196,921</b>   | <b>52,308</b>    | <b>176,926</b>   |
| <b>Total liabilities</b>               |      | <b>2,489,237</b> | <b>1,812,938</b> | <b>1,926,657</b> |
| <b>Total equity and liabilities</b>    |      | <b>3,581,988</b> | <b>2,484,810</b> | <b>2,732,319</b> |

# Notes

## 1. FINANCE COSTS

Finance Costs in Q2 23 includes NOK 54.4 million in interest expense related to the bond loan. Net currency movement for the period was NOK 15.8 million for the quarter.

On 19 January 2023 Norlandia Health & Care Group AS successfully placed a subsequent bond issue equivalent to NOK 522 million under the company's existing senior secured bond framework with ISINs NO0010997927 (the "NOK-tranche") and NO0010997943 (the "SEK-tranche").

In March 2023, the long-term credit facility was repaid, and in replacement, the company secured a short-term overdraft facility of NOK 350 million by DnB.

## Group web pages

### NORLANDIA CARE GROUP AS

[www.norlandia.no](http://www.norlandia.no)

### HERO GROUP AS

[www.hero.no](http://www.hero.no)

### KIDSA DRIFT AS

[www.kidsabarnehager.no](http://www.kidsabarnehager.no)

### ABERIA HEALTHCARE AS

[www.aberia.no](http://www.aberia.no)

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